



## JOB OPENING FOR **BD MANAGER**

### **About us**

Alpine Mayreder Construction Co., Ltd. is a wholly foreign owned General Contractor with headquarters in Beijing. As a member of German Zech Group it is our vision to deliver outstanding and sustainable performance to our clients all over China within the fields of Construction, Project Management and Value Engineering.

To achieve this vision, we are on a constant search for professionals who are excited by the opportunities provided in AMCC, and who are driven to excel. Our HR philosophy for recruitment is to identify talents that our company needs and place them in a job that best suits them. We seek to provide the right opportunities for each individual to realize their potential.

Realize your dreams with AMCC and you will discover that it is also a place where you will be recognized for your talents and efforts, and feel a sense of pride in what you do.

### **Your Qualification**

The potential candidate possesses ideally the following qualifications and abilities.

Fluent in English and Chinese, oral and written, German language preferred 流利地中英文表达能力，会德语优先

Bachelor degree or diploma, with engineering background preferred 本科以上学历，工程背景优先

Min. 2 years of experience in China in sales and marketing 至少在中国 2 年以前的市场拓展经验

Familiar with marketing, networking and acquisition of construction projects 熟悉市场销售，项目招投标

Excellent communication skills with customers/clients 良好的与客户地沟通能力

Excellent presentation skill and good for writing and reporting 良好的展示能力

Working experience with foreign companies and/or with construction companies preferred

有在外资项目公司工作经验的优先

Working place in Shanghai or Beijing, but prepared for extensive travelling to other cities as per request

在上海或北京工作，但需要在全国其他城市出差

If you feel that you may fit to us and that you are up for the challenge, please send your written application and complete supporting documents to:

**Ms. Sabrina Zhang**  
Human Resources

Tel: +86 10 8527 5116-56

Fax: +86 10 8527 5123

Email: [Sabrina@amc-constr.com.cn](mailto:Sabrina@amc-constr.com.cn)

